The power of youth communities

STRATEGY presentation 2025 -2027 and beyond

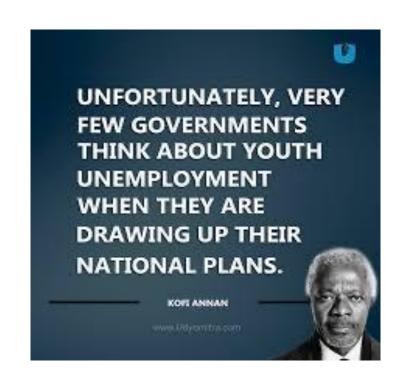


YOUTH IS THE CHANGE



Youth unemployment Sub-Saharan Africa

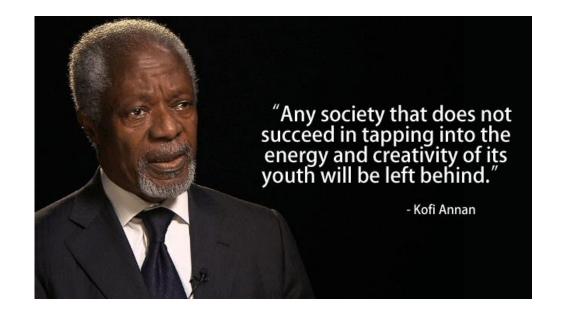
•One billion unemployed youth by the year 2050 in Africa.





Vision / Mission/ Strategy

- Vision: To be the Centre of Excellence for youth Empowerment where youth get's inspired and learn to create their future out of nothing.
- Mission: Reduce youth unemployment and migration in Sub-Saharan Africa by Empowering youth to be the change and serve the world.
- **Strategy:** Create Empowerment & Entrepreneurship Learning Centres across Sub-Saharan Africa where youth are in the lead. <u>Youth is the change.</u>



VALUE CHAIN YEPAFRICA



| START UP | activities learning centre | | | | | | | |
|---|----------------------------|--|--|--|--------------------------|------------------------------------|---|--|
| Select local partner | Train the trainer programs | | | | | | | |
| Select local board members | Selection pro trainees | | | | | | 4 QUALITY EDUCATION | |
| Establish the local entity | | Training Empowerment Entrepreneurship Marketing (EEM) | | | | | 95% GRADUATI 8 DECENT WORK AND ECONOMIC GROWTH | |
| Empowerment & entrepreneurship workshop 30 youths | | | Business plan entials | | | | <1% BACKWAY | |
| Develop youth organization | | | Talent development school program | | | 1 Moveriy 亦常常計 | | |
| Select and train youth for positions at learning centre | | | Develop Young Social Entrepreneurs Network Group YSENG | | | 75% (SELF-) EMPLOYED | | |
| Opening learning centre | | | | | Community initiatives | Growing Business Initiatives | EMPLOTEL | |

TRAINING PROGRAMS



- Empowerment and the art of entrepreneurship training.
- Train the Trainer programs
- Empowerment,
 Entrepreneurship, Marketing training (EEM)
- Business plan essentials training
- Talent Development school program
- Entrepreneurs for Africa workshop





Scope of work 2024 – 2027 and beyond

2024 3 centres

- 3 learning centres (1xGhana, 1xSenegal and 1x Gambia realised)
- Max. 1500 trainees per year/impact on 15.000 youths per year

2025-2027 5 centers

- 2 centres Senegal / 2 centres Ghana/ 1 centre Gambia
- Max. 2500 trainees per year impact on 25.000 youths
- HQ in Ghana

longterm 50 centres

- 50 centres in 6 10 Sub-Saharan countries
- Max. 25.000 trainees per year impact on 250.000 youths



Financial investment 2024 – 2027

| | | 2024 | <u>2025</u> | <u>2026</u> | <u>2027</u> |
|------------------------------------|----------------------------|----------------------------|----------------------------|----------------------------|----------------------------|
| Operating Cost Learning Center(s): | Gambia Ghana Senegal | 14.400 20.000 16.000 | 18.900 21.000 38.350 | 19.845 43.075 39.690 | 20.837 46.305 62.093 |
| Regional Head Quarters - Ghana | | - | 5.000 | 5.250 | 5.513 |
| Head Quarters - The Netherlands | 9.504 | 8.000 | 8.000 | 8.000 | |
| Travel Expense | | - | 6.000 | 6.300 | 6.615 |
| Grand Total | | 59.904 | 97.250 | 122.160 | 149.363 |



Social Impact Sustainable Development Goals

NR 1 NO POVERTY:

• 75% (Self) Employed

NR 4 QUALITY EDUCATION:

• 95% Graduate

NR 8 DECENT WORK AND ECONOMIC GROWTH

< 1% Backway



Yepafrica

Proven Empowerment and Entrepreneurship concept Yepafrica

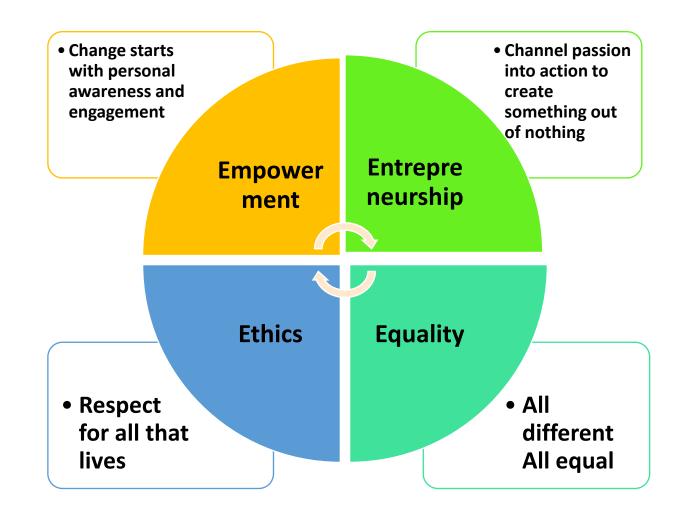
- 2007: First training in Gambia.
- 2008: First youth organisation in Gambia
- 2008: Formal entity established in NL (Yepafrica Foundation)
- 2009: First Entrepreneurs for Africa workshop Gambia
- 2013: Opening learning centre in Gambia
- 2014: First NL Master Students to Gambia
- 2015: YSENG established in Gambia
- 2019: NGO Yepafrica Ghana
- 2021: Basic Empowerment training Senegal
- 2022: YSENG established in Senegal
- 2022: Learning Centre in Senegal
- 2024: NGO Yepafrica Senegal
- 2024: Opening learning Centre in Ghana.







Core values: the 4 E's of Yepafrica



SIX STRATEGIC FOCUS POINTS 2025 - 2027



Growth strategy : Scale up the organisation to 5 learning Centers plus HQ in Ghana.

• Training programs strategy : Continuously improve the quality of programs and trainers.

Finance strategy : Create a solid financial position to manage growth.

• Funding strategy : Find (fundraiser) partner(s) with a long term commitment.

Marketing & Communication strategy: Coherent and regular (marketing) communication.

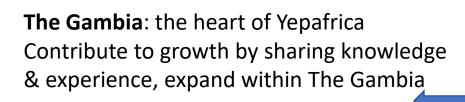
• Governance & Organisation strategy : Professional and a value/impact driven organization.

GROWTH STRATEGY: The power of youth communities:

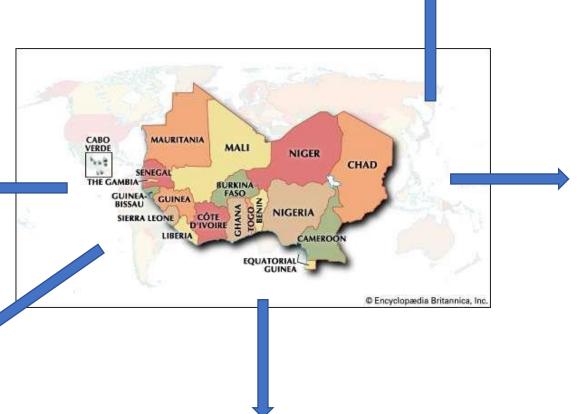




NL-HQ: professionalise, guard identity and give support to countries



Senegal: the French connection.
Set up learning centres, grow and spread in French speaking countries



Strategic donors/partners: support in scalability and finance

Ghana: the rising star. Set up a country office and learning centres. African HQ for Yepafrica



GOVERNANCE & ORGANISATION Board Yepafrica foundation NL

Roles & responsibilities of the board:

- 1. Guard Yepafrica's identity: mission, vision, concept, values, quality standards, social impact
- 2. Strategy and policy formulation: ambitions, goals, policies, planning and control cycle, strategic partnerships
- 3. Governance: Board NL vs. Local entities, working organisation, risk management, statutes, MOU's, ANBI etc.
- 4. Organise Entrepreneurs for Africa workshops in the countries of presence. (PARTNER WITH A SPECIALISED TRAVEL ORGANISATION)

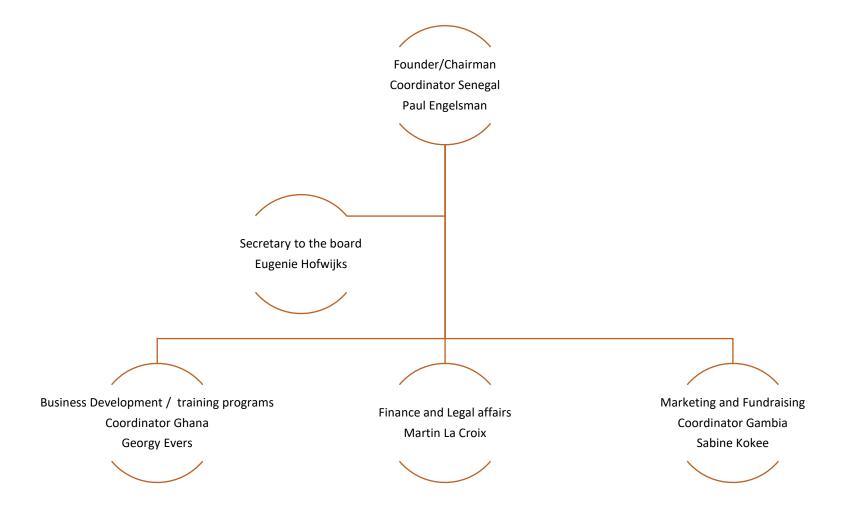
Yepafrica

GOVERNANCE & ORGANISATION legal structure

- In each country, we aim to establish a local legal entity, type: company limited by guarantee. This is a specific form for non-profit organisations, in particular in English speaking countries. There are comparable structures in French speaking countries. Yepafrica Foundation NL doesn't participate in the local legal entity (not as a member, not as a shareholder).
- The legal relationship between Yepafrica Foundation NL and local legal entities starts with a Memorandum of Understanding followed by a franchise-like agreement.
- Yepafrica Foundation is recognised as an ANBI Foundation in NL.

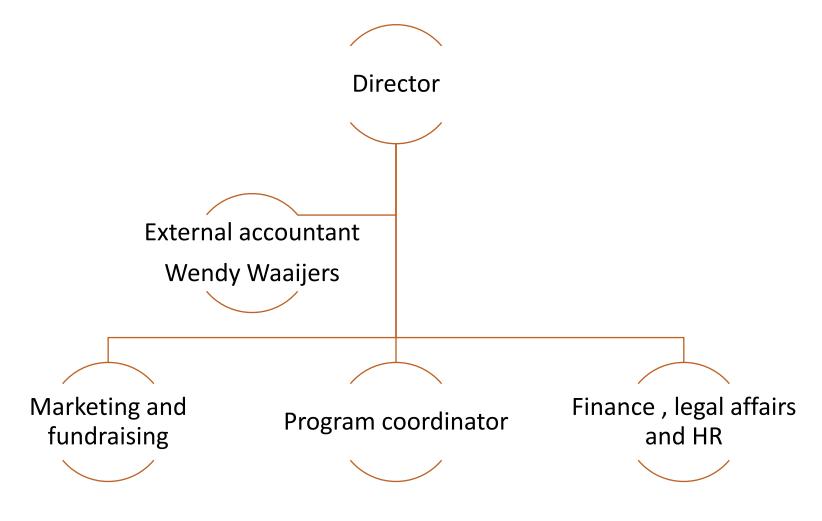
GOVERNANCE & ORGANISATION BOARD YEPAFRICA FOUNDATION NL





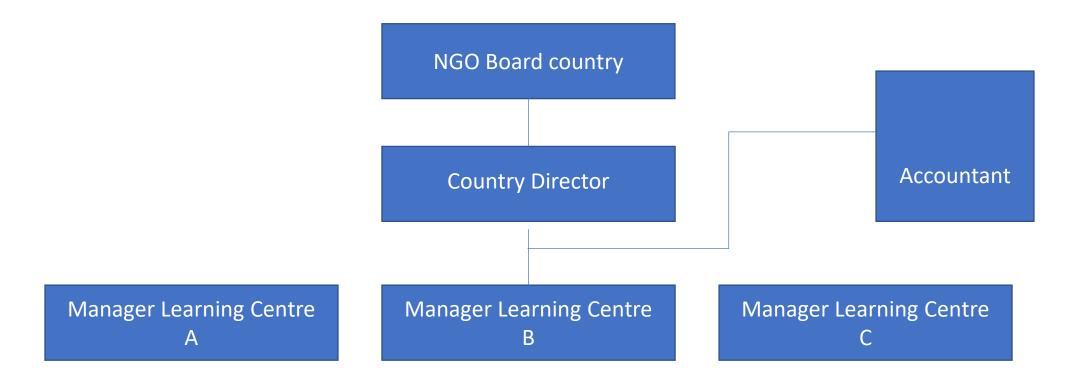


GOVERNANCE & ORGANISATION Professional Organisation NL



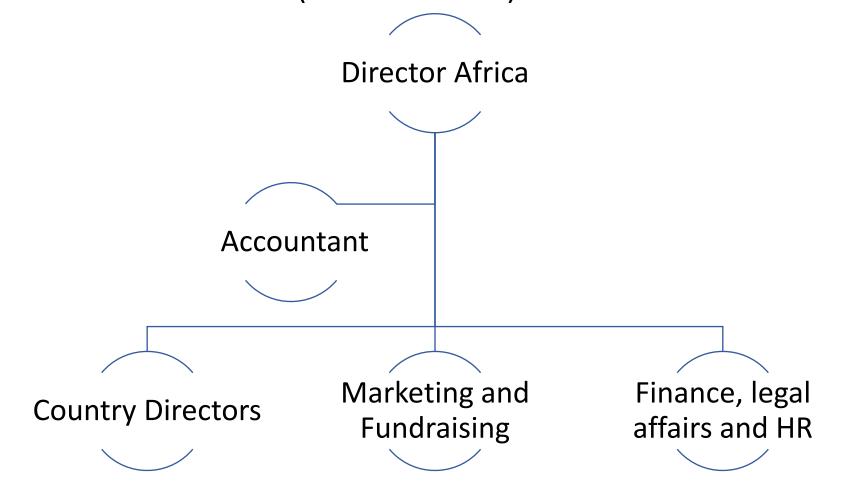


GOVERNANCE STRUCTURE COUNTRY



GOVERANCE STRUCTURE HQ STRUCTURE AFRICA (IN GHANA)







Impressions of trainings and workshops



What they do with their entrepreneurial spirit Teachers Hairdressers Printing shops Fashion shops











Yepafrica

Awareness programs in villages Stop illegal migration





ENTREPRENEURS FOR AFRICA WORKSHOP



One major Yepafrica project/business born in The Gambia and ready for other African countries Yepafrica



Clean cooking project Mansa Stove: a clean cook stove designed together with University Delft



Serreh Darboe Operational Manager Gambia

Yepafrica YOUTH EMPOWERMENT



KEY PLAYERS/PARTNERS

- Board NL
- Advisory board NL
- Funding partners / Private sponsors
- National Youth Council Gambia
- NGO Ghana
- NGO Senegal
- GNBCC Ghana
- Child Fund Gambia
- Local team Gambia
- Local team Senegal
- Local team Ghana
- Studie Plan Senegal
- Corps L'Afrique Senegal
- Ambassardors Club 100 NL
- Mansa Foundation

Yepafrica



www.yepafrica.org



YEPPINESS IS AN ATTITUDE, A WAY OF LIFE.

IT IS THE INNATE ABILITY TO RECOGNISE
THE OPPORTUNITIES THAT LIFE PUTS ON YOUR
PATH AND EMBRACE THEM AS A CHANCE TO
LEARN, TO GROW AND IN TURN, SHARE YOUR
LESSONS AND HELP OTHERS GROW.
IT IS THE INTRANSIC NEED TO CONNECT,
TO CREATE COMMUNITIES WHERE YOU
AND OTHERS BELONG AND SHARE.
IT IS THE ACQUIRED CAPACITY TO CHANGE
DREAMS INTO DAILY REALITIES,
YOURS AND OTHERS.

YEPPINESS DOESN'T CHANGE THE WORLD, IT EMPOWERS YOU TO **BE THE CHANGE**